

## Club Health Assessment for District LD 5 through April 2013

| TERNAT         | 10MAC                               |                 |                     | Status  |  |                         | N                         | Member               | rship  |                                     |   |   |  | Finance               | LCIF                                |  |                    |  |
|----------------|-------------------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|--|-------------------------------------|---|---|--|-----------------------|-------------------------------------|--|--------------------|--|
| Club<br>Number | Club<br>Name                        | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | Growth%  | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **            | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                     |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red | repeat                | officers that do not have an active |  |                    |  |
| Clubs le       | ss than two years old               |                 |                     |   |  |                         |                           |                      |  |                                     |   |   |  |                       |                                     |  |                    |  |
|                | BARRA VELHA SÃO JOÃO<br>OO ITAPERIÚ | 10/26/2011      | Active              |   | 43   | 17                      | 45                        | -28                  | -39.44%  | 71                                  | 1   | 0   |  |                       | М                                   | 1  | 90+ Days           |  |
|                | BRUSQUE UNIVERSITARIO<br>JNIFEBE    | 12/06/2011      | Active              |   | 33   | 9                       | 7                         | 2                    | 6.45%  | 31                                  | 1   | 0   |  | 3                     |                                     | 0  |                    |  |
| 117248 II      | LHOTA ENCANTO DO VALE               | 06/20/2012      | Active              |   | 20   | 0                       | 7                         | -7                   | -25.93%  | 0                                   | 1   | 0   |  | 2                     | P,T                                 | 0  |                    |  |
| 111352 P       | PAPANDUVA                           | 06/16/2011      | Active              | 1   | 20   | 0                       | 0                         | 0                    | 0.00%  | 20                                  |   | 0   |  |                       | М                                   | 5  |                    |  |
| Clubs m        | ore than two years old              |                 |                     |   |  |                         |                           |                      |  |                                     |   |   |  |                       |                                     |  |                    |  |
| 37825 A        | ARAQUARI                            | 12/20/1979      | Active              |   | 30   | 0                       | 1                         | -1                   | -3.23%   | 31                                  | 18  | 1   |  | 3                     | P,M                                 | 70   | 90+ Days           | \$1000.00                                  |
| 16879 B        | BALNEARIO CAMBORIU                  | 10/01/1971      | Active              |   | 78   | 7                       | 3                         | 4                    | 5.41%  | 68                                  | 15  | 0   |  |                       |                                     | 0  |                    | \$4000.00                                  |
|                | BALNEARIO CAMBORIU CL<br>GOV CE G   | 06/23/1995      | Active              |   | 25   | 3                       | 3                         | 0                    | 0.00%  | 25                                  | 4   | 0   |  | 3                     |                                     | 7  |                    | \$1000.00                                  |
|                | BALNEARIO CAMBORIU<br>EAO DO MAR    | 05/31/1979      | Active              |   | 20   | 6                       | 5                         | 1                    | 5.26%  | 24                                  | 8   | 0   |  |                       |                                     | 0  |                    |  |
|                | BALNEARIO CAMBURIU<br>BARRA SUL     | 06/28/1989      | Active              |   | 30   | 0                       | 3                         | -3                   | -9.09%   | 34                                  | 4   | 0   |  |                       |                                     | 0  |                    | \$1000.00                                  |
| 16880 B        | BLUMENAU                            | 07/21/1956      | Active              |   | 24   | 0                       | 3                         | -3                   | -11.11%  | 26                                  | 16  | 0   |  |                       | М                                   | 29   | 90+ Days           |  |
| 16881 B        | BLUMENAU CIDADE JARDIM              | 01/11/1971      | Active              |   | 25   | 0                       | 0                         | 0                    | 0.00%  | 19                                  |   | 1   |  | 2                     |                                     | 3  |                    |  |
|                | BLUMENAU DOUTOR<br>BLUMENAU         | 05/21/1979      | Active              |   | 23   | 0                       | 1                         | -1                   | -4.17%   | 24                                  | 34  | 0   |  |                       | S                                   | 2  |                    | \$1000.00                                  |
| 34648 B        | BLUMENAU GARCIA                     | 11/17/1977      | Active              |   | 45   | 1                       | 2                         | -1                   | -2.17%   | 44                                  | 2   | 0   |  |                       |                                     | 1  |                    | \$1000.00                                  |
| 16882 B        | BLUMENAU SUL                        | 12/14/1962      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 18                                  |   | 0   |  | 2                     |                                     | 0  |                    |  |
| 16883 B        | BRUSQUE                             | 01/18/1954      | Active              |   | 43   | 4                       | 0                         | 4                    | 10.26%   | 39                                  |   | 0   |  |                       |                                     | 6  |                    | \$1000.00                                  |
|                | BRUSQUE BERCO DA<br>FIACAO          | 11/27/1972      | Active              |   | 47   | 8                       | 3                         | 5                    | 11.90%   | 40                                  | 17  | 0   |  |                       | Р                                   | 0  |                    | \$1000.00                                  |
| 34649 C        | CAMPO ALEGRE                        | 11/17/1977      | Active              |   | 14   | 0                       | 0                         | 0                    | 0.00%  | 14                                  |   | 0   |  |                       | S,T                                 | 2  | 90+ Days           |  |
| 45327 C        | CANOINHAS OURO VERDE                | 08/29/1985      | Active              |   | 32   | 3                       | 2                         | 1                    | 3.23%  | 31                                  | 1   | 0   |  |                       |                                     | 0  |                    |  |
| 48103 C        | CIDADE DE JOINVILLE                 | 02/04/1988      | Active              |   | 32   | 7                       | 0                         | 7                    | 28.00%   | 25                                  |   | 0   |  |                       | P,M                                 | 4  |                    | \$1000.00                                  |
| 16887 C        | CORUPA                              | 10/21/1967      | Active              |   | 39   | 7                       | 0                         | 7                    | 21.88%   | 31                                  |   | 0   |  | 2                     |                                     | 7  |                    | \$4000.00                                  |
| 16893 G        | GASPAR                              | 11/06/1961      | Active              |   | 34   | 5                       | 5                         | 0                    | 0.00%  | 30                                  | 4   | 0   |  |                       | М                                   | 3  |                    |  |
| 36385 I        | TAIOPOLIS                           | 12/26/1978      | Active              |   | 33   | 4                       | 1                         | 3                    | 10.00%   | 26                                  | 4   | 0   |  |                       |                                     | 1  |                    |  |



## Club Health Assessment for District LD 5 through April 2013

| AVTERN         | MIONE                                  |                 | ,                   | Status  |  |                         | N                         | /lember              | ship  |                                     |   |   |   | Reports               |   |  | Finance            | LCIF                                       |
|----------------|--|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|---|-------------------------------------|---|---|---|-----------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name                           | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%                                     | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |  |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greate<br>than 20%<br>appears<br>in red | r<br>o                              |   | If no report<br>in 3<br>months<br>appears in<br>red | more than one year                      | repeat                | Notes the officers that do not have an active Email | in 12<br>months                                |                    |  |
| 16896          | ITAJAI                                 | 05/15/1953      | Active              |   | 20   | 1                       | 0                         | 1                    | 5.26%   | 19                                  |   | 1   |   | 2                     | Т   | 0  |                    |  |
| 88524          | ITAJAI CIDADE DO PORTO                 | 06/05/2005      | Active              |   | 25   | 3                       | 0                         | 3                    | 13.64%  | 26                                  |   | 1   |   | 2                     | T,M   | 1  |                    |  |
|                | ITAJAI CL GOV PEDRO P<br>REBELLO       | 06/27/2002      | Active              |   | 5  | 0                       | 17                        | -17                  | -77.27%   | 22                                  | 4   | 0   |   |                       | М   | 34   | 90+ Days           |  |
| 32092          | ITAJAI PRAIA                           | 04/07/1976      | Active              |   | 32   | 4                       | 2                         | 2                    | 6.67%   | 29                                  | 6   | 0   |   |                       |   | 0  |                    | \$2000.00                                  |
| 16895          | ITAJAI SUL                             | 02/01/1969      | Active              |   | 36   | 2                       | 1                         | 1                    | 2.86%   | 36                                  | 28  | 0   |   |                       |   | 0  |                    |  |
| 105697         | ITAJAI UNIVERSITARIO IFES              | 06/17/2009      | Cancelled           | d(6) <b>1</b>   | 0  | 0                       | 21                        | -21                  | -100.00%  | 21                                  | 3   | 4   |   | None                  |   | N/A  |                    |  |
| 16897          | ITAJAI VERDE VALE                      | 03/29/1972      | Active              |   | 39   | 0                       | 2                         | -2                   | -4.88%  | 43                                  | 15  | 0   |   |                       | Т   | 1  |                    | \$2000.00                                  |
| 56456          | ITAPEMA                                | 01/18/1995      | Active              |   | 22   | 6                       | 5                         | 1                    | 4.76%   | 21                                  | 3   | 0   |   |                       |   | 0  |                    |  |
| 16899          | JARAGUA DO SUL                         | 02/10/1962      | Active              |   | 27   | 4                       | 3                         | 1                    | 3.85%   | 27                                  | 13  | 0   |   |                       | P,M   | 10   |                    | \$3083.74                                  |
| 16900          | JARAGUA DO SUL CD IND                  | 01/16/1973      | Active              | 1   | 14   | 4                       | 3                         | 1                    | 7.69%   | 13                                  | 8   | 4   |   |                       | Р   | 10   | 90+ Days           |  |
| 16902          | JOINVILLE NORTE                        | 12/07/1967      | Active              |   | 10   | 0                       | 1                         | -1                   | -9.09%  | 14                                  | 5   | 0   |   |                       | M   | 16   |                    |  |
| 57450          | MAFRA CENTRO                           | 10/24/1995      | Active              |   | 31   | 5                       | 2                         | 3                    | 10.71%  | 27                                  | 3   | 0   |   | 2                     |   | 0  |                    |  |
| 38307          | MAFRA PEROLA DO<br>PLANALTO            | 04/01/1980      | Active              |   | 28   | 0                       | 3                         | -3                   | -9.68%  | 31                                  | 2   | 0   |   |                       | M   | 0  |                    | \$1000.00                                  |
| 59748          | NAVEGANTES                             | 06/25/1997      | Active              |   | 31   | 0                       | 4                         | -4                   | -11.43%   | 35                                  | 5   | 5   |   |                       |   | 22   |                    |  |
|                | PICARRAS                               | 06/25/2001      | Active              |   | 31   | 0                       | 10                        | -10                  | -24.39%   | 38                                  | 3   | 0   |   | 2                     | M   | 6  |                    |  |
|                | PENHA-BALNEARIOS UNID PORTO BELO COSTA | 02/27/2007      | Active              |   | 16   | 1                       | 1                         | 0                    | 0.00%   | 5 16                                | 6   | 0   |   |                       |   | 5  | 90+ Days           |  |
| 16906          | ESMERALDA PRESIDENTE GETULIO           | 06/23/1962      | Active              |   | 24   | 1                       | 0                         | 1                    | 4.35%   | 23                                  |   | 0   |   |                       | т   | 4  |                    |  |
| 16908          | RIO DO SUL BELA ALIANCA                | 11/01/1971      | Active              |   | 43   | 3                       | 2                         | 1                    | 2.38%   | 5 40                                | 3   | 1   |   |                       |   | 1  |                    |  |
| 37340          | RIO NEGRINHO                           | 06/25/1979      | Active              |   | 58   | 4                       | 1                         | 3                    | 5.45%   | 5 55                                | 4   | 0   |   |                       | Р   | 1  |                    | \$2000.00                                  |
| 16910          | SAO BENTO DO SUL                       | 05/27/1967      | Active              |   | 50   | 7                       | 3                         | 4                    | 8.70%   |                                     |   | 0   |   |                       | Т   | 4  |                    | \$3000.00                                  |
| 16911          | SAO FRANCISCO DO SUL                   | 04/10/1954      | Active              |   | 39   | 0                       | 5                         | -5                   | -11.36%   | 46                                  | 10  | 0   |   |                       | М   | 8  |                    |  |
| 16913          | TAIO                                   | 06/15/1969      | Active              |   | 23   | 0                       | 0                         | 0                    | 0.00%   |                                     |   | 7   |   |                       | P,T,M   | 0  |                    | \$1000.00                                  |
| 16914          | TIJUCAS                                | 08/15/1956      | Active              |   | 26   | 0                       | 5                         | -5                   | -16.13%   | 31                                  | 10  | 1   |   | 2                     | Т   | 1  |                    |  |
| 16915          | TIMBO                                  | 06/18/1966      | Active              |   | 23   | 2                       | 0                         | 2                    | 9.52%   | 5 20                                |   | 0   |   |                       | Р   | 2  |                    |  |
|                | UNIV DO CONTESTADO<br>CANOINHAS        | 06/19/2009      | Active              |   | 32   | 12                      | 0                         | 12                   | 60.00%  | 20                                  |   | 0   |   | 2                     |   | 1  |                    |  |



## Club Health Assessment for District LD 5 through April 2013

| WIERN                              | ATIONAL                      |                                    |                            |                                      |                |             | St                   | atus  |  |                                 |                           | Membe                                  | rship  |                                     |   |   |   | Reports                                       |   |   | Financ | e LCIF  |
|------------------------------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|---------------------------------|---------------------------|--|--|-------------------------------------|---|---|---|---|---|---|--------|---|
| Club<br>Number                     |                              | Club<br>ame                        |                            |                                      | harter<br>Date |             |                      | Number of<br>mes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped |  | Growth%  | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation                         | No<br>Active<br>Email **                  | Months<br>Since Las<br>Activity<br>Report *** | Accoun | 1   |
|                                    |                              |                                    |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                 |                           |  | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |   | If no report<br>in 3<br>months<br>appears in<br>red | more thar one year                      | repeat  | officers that<br>do not have<br>an active | e months                                      |        |   |
|                                    | UNIVEF<br>BRUSQ              | RSITARIO A                         | SSEVIM                     | 09/2                                 | 24/2007        | Act         | ive                  |   | 20   | 0                               | 0                         | 0                                      | 0.00%  | 20                                  | ١   | 7   |   | 2   | М   | 7   |        |   |
| Current<br>Total<br>Clubs<br>Count | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | Growth  | Member<br>Count 12<br>Months<br>Ago            | Avera<br>Memb<br>Coun<br>Per Cl | er with<br>it             | of Clubs<br>less than<br>20<br>nembers |  | % N<br>Offic<br>Repoi<br>12 Mod     | er with<br>rt in balance                            | of CI<br>in   | ubs<br>1 in                             | Status Quo<br>Clubs<br>Financial<br>uspension | Number<br>of<br>Cancelled<br>Clubs        | Average<br>Cancelled<br>Club<br>Age           |        | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 47                                 | 7 0                          | 1                                  | -1                         | 1,415                                | 140            | 182         | -42                  | -2.88%  | 1,413  | 3(                              | 0                         | 11%                                    | 9'   | % 0                                 | % 15%   |   | 0                                       | 0%  | 1   | 4   | 21     | 100%  |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.